

**Appointment to the post of Vice President (Operations), AFC India Ltd.  
and Chief Executive Officer, AFC Foundation**

**About AFC**

**AFC India Ltd.** (formerly Agricultural Finance Corporation Ltd.) is a National level premier multi-disciplinary development organization providing consulting, policy advocacy and implementation support for agriculture, rural development and other strategic socio-economic domains in India. Established way back in the year 1968, AFC is wholly owned by NABARD, Commercial Banks and EXIM Bank. AFC is a deemed Government organization and its accounts are audited by the Comptroller and Auditor General of India (CAG).

**About AFC Foundation**

AFC Foundation has been set up by AFC India Limited under the Indian Trust Act, 1882 as a non-profit organization to address the multifaceted development challenges of the country. It acts as the key bridge that facilitates direct community transformation through capacity building and thematic interventions on one hand and informs policies and facilitates market systems change on the other through evidence-based mechanisms. AFC Foundation has been designated as a "Centre of Excellence (CoE)" by the Ministry of Tribal Affairs (MoTA) to undertake action research and targeted developmental interventions for holistic development of tribal communities in the most underdeveloped regions of the country. AFC Foundation is also in the process of identifying vulnerable districts/blocks/villages in the States of Chhattisgarh, Jharkhand, Rajasthan, Telangana, Maharashtra and North East Region for undertaking sustainable interventions for integrated development.

AFC is looking to appoint a Senior Executive in the position of Vice President (Operations) who would provide support and oversight across Organizational Planning, Business Development, Client Relationships, External Stakeholder Management, Knowledge Management, Human Capital Management, Organizational Development and Quality Assurance processes.

As CEO of AFC Foundation, she/he shall look after the entire operations and would be responsible for leading the Foundation in its achievement of its operational & strategic goals including developing strategic alliance & partnerships with CSR institutions, Corporate Foundations, domain specific national & international agencies and implementing partners; coordination & liaising with the clients/project funding agency; program operations, fund raising, human capital management, financial & administrative oversight, reporting as well as monitoring & evaluation of the projects.

| <b>Designation</b>          | <b>Vice President (Operations) - AFC India Ltd. and Chief Executive Officer - AFC Foundation</b>   |
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| <b>Eligibility Criteria</b> | <ul style="list-style-type: none"><li>● Exceptional academic track record with premier management institutions in India or International universities of repute in field of Economics / Social Sciences / International Development / Rural Management / MBA (highly desirable)</li><li>● 10-15 years of managerial experience with track record of leading large teams and implementing projects at scale with international NGOs, Consulting background with International development consulting firms and / or Multilateral agencies / Bilateral agencies (highly desirable)</li><li>● Experience of managing client relationships - especially engaging with top management / C suite / Senior executives in fundraising / program design / program management roles (Highly desirable)</li><li>● Proven track record in large scale fund raising with international and Indian donors (Highly desirable)</li></ul> |

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|   | <ul style="list-style-type: none"> <li>● This role requires a mix of startup attitude, institution building mindset and complex multitasking abilities. Prior hands-on experience in such work environments would be an asset.</li> </ul>  |
| <p><b>Skills/<br/>Competencies<br/>/Credentials</b></p> | <ul style="list-style-type: none"> <li>● <b>Leadership</b> <ul style="list-style-type: none"> <li>○ Ability to manage people across layers through direct and indirect supervision / oversight</li> <li>○ Ability to drive mission orientation, quality focus and results accountability through inspiration and leading by example</li> <li>○ Values integrity, open communication and collegiality</li> <li>○ Ability to think big and passionate to challenge the existing normal in organizational settings</li> </ul> </li> <li>● <b>Organization Management</b> <ul style="list-style-type: none"> <li>○ Ability to manage multiple large projects and ensure accountability for results, relationships, quality, budgets, scale and impact</li> <li>○ Ability to effectively plan, organize and implement different work streams along with teams</li> <li>○ Exceptional writing skills and verbal communication abilities</li> </ul> </li> <li>● <b>Organization Development</b> <ul style="list-style-type: none"> <li>○ Ability to nudge the organization culture towards inclusiveness, high performance, accountability and collegiality</li> <li>○ Ability to contribute to functional areas such as team building, mentoring / training of teams, quality assurance, building systems and processes etc.</li> </ul> </li> <li>● <b>Sectoral Understanding</b> <ul style="list-style-type: none"> <li>○ Comes with deep understanding of social sector with hands-on experience of managing / implementing transformative programs in agriculture value chain development / rural development / FPO capacity building / entrepreneurship and skill building / Agri – tech/ Education &amp; Health etc.</li> <li>○ Understanding / knowledge of the relevant policy landscape and regulatory environment in the focal sectors of agriculture, rural development and other strategic socio-economic domains</li> </ul> </li> <li>● <b>Managing complexity &amp; Change</b> <ul style="list-style-type: none"> <li>○ Entrepreneurial mindset and self-directed / autonomous functioning professional who can lead the organization into its next phase of growth (highly desirable)</li> <li>○ Experience in / Open to work under crunched timelines / demanding stakeholders / wicked development problems</li> </ul> </li> <li>● <b>Research &amp; Knowledge management</b></li> </ul> |

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|                                   | <ul style="list-style-type: none"> <li>○ Knowledge of Research, Evaluation, Data Analysis &amp; thematic understanding of various sectors in the social &amp; development domain</li> </ul>  |
| <b>Roles and Responsibilities</b> | <p>This position requires a leader with multiple management hats who can perform cross cutting roles in</p> <ul style="list-style-type: none"> <li>● Business Leadership &amp; Stakeholder Management</li> <li>● Project Execution</li> <li>● Quality Assurance</li> <li>● People Management</li> <li>● Institution development</li> </ul> |
| <b>Remuneration</b>               | Remuneration will commensurate with experience and skill set and would be comparable to the best in the industry.  |
| <b>Reporting</b>                  | Managing Director  |
| <b>Posting</b>                    | AFC Office New Delhi / Mumbai  |
| <b>Contact person</b>             | Ms. Mamta Sahal  |
| <b>Designation</b>                | Chief Financial Officer & Head (Administration)  |
| <b>Tel. No.</b>                   | 022-22028924   |
| <b>How To Apply</b>               | Application along with CV's may be sent by e-mail with the subject "Application for the post of Vice President of AFC India Limited & CEO AFC Foundation" to <a href="mailto:admin@afcindia.org.in">admin@afcindia.org.in</a>  |
| <b>Last date of application</b>   | 10 <sup>th</sup> February, 2021  |