

Advertisement for Appointment of Vice President

AFC India Ltd. (formerly Agricultural Finance Corporation Ltd.), is a National level premier multi-disciplinary development organization providing consulting, advisory and implementation support for agriculture, rural development and other strategic socio-economic sectors in India.

Established way back in the year 1968, AFC is wholly owned by NABARD Commercial Banks and EXIM Bank. AFC is a deemed Government organization and its accounts are audited by the Comptroller and Auditor General of India (CAG).

AFC provides a wide range of services such as identification of potential projects for promoting development in different sub-sectors, conducting pre-feasibility/scoping studies, baseline studies, potential surveys, formulation & appraisal of projects, techno-economic project appraisals, monitoring & evaluation, impact assessment, needs assessment, socio-economic studies etc. Of late, AFC has diversified into large scale grassroots level project implementation in areas such as organic farming, agriculture extension, agri-business development, watershed development, forestry, climate change, rural livelihood promotion, education, health & nutrition, training & capacity building, skilling and financial literacy.

AFC leverages on the core competence of a strong team of performance driven professionals and experts drawn from different disciplines on its panel for being associated on various developmental consultancy projects.

AFC is in the process of repositioning itself as a specialized, cross-functional multi-disciplinary consulting organization in the Country. Company is looking to appoint a Senior Executive in the position of Vice President to provide support and oversight across Organizational Planning, Business Development, Client Relationships, Project Implementation, Knowledge Management and Quality Assurance processes.

Designation	Vice President
Eligibility Criteria	<ul style="list-style-type: none">• Post Graduate degree in Economics / Statistics / Social Sciences / Development Studies / Operations Research / Management• 10-15 years of work experience in development consulting in particular, M&E, Quantitative & Qualitative Research, Proposal Development, Writing Reports, etc• Good command over computer operations, preferably with knowledge of excel• Knowledge of econometrics and statistical packages (SPSS/SAS/STATA) would be an added qualification
Skills and Competencies	<ul style="list-style-type: none">• Exceptional leadership qualities, networking capabilities, institutional building skills and ability to find innovative solutions• In-depth knowledge of Research, Evaluation, Data Analysis & thematic understanding of various sectors in the social & development domain• Excellent understanding / knowledge of the relevant policy

	<p>landscape and regulatory environment in the focal sectors of agriculture, rural development and other strategic socio-economic sectors</p> <ul style="list-style-type: none"> • Exceptional communication skills, both written & oral • High level of involvement, engagement and ownership • Strong interpersonal skills and demonstrated competence in handling teams • Ability to multi-task and take responsibility for completion of activities
Roles and Responsibilities	<ul style="list-style-type: none"> • Conceptualize an innovative & differentiated business strategy for Company • Explore potentialities for new business opportunities with existing / prospective Clients • Make & deliver Presentation to Clients / Potential Clients on Proposals / Reports • Design & deploy cutting-edge monitoring, learning and evaluation practices across various Projects and Proposals • Lead Proposal Development Teams and ensure high quality proposals to clients in response to EOIs /RFPs as well as developing suo-moto & customized Proposals • Liaison & Coordination with Clients, Partners organizations, Business Associates, Consultants and other agencies • Lead, manage and oversee execution of projects
References	Applicant must submit two references of the officers with whom he has worked or anyone having a standing in development / consultancy management.
Remuneration	Remuneration will commensurate with experience and skill set and would be comparable to the best in the industry.
Reporting	Managing Director
Posting	AFC Northern Regional Office, New Delhi
Contact person	Ms. Mamta Sahal
Designation	Chief Financial Officer & Head (Administration)
Tel. No.	022-22028924
How To Apply	Application along with CV's may be sent by e-mail with the subject "Application for the post of Vice President of AFC India Limited" to afcindia.hr@gmail.com